



Kay Coughlin, Director

University Advancement, Major Gifts Officer
Capital University
Columbus, Ohio

kcoughlin@capital.edu

614-236-6186

J. Kay Coughlin joined the Office of University Advancement at Capital University as a Major Gift Officer in November, 2011. Prior to that, she led the Office of Stewardship at Oberlin College, where she was responsible for overseeing all major fund and gift agreements, reporting to donors annually on 400 funds, gift acknowledgements, and divisional paper records. Kay's background in donor relations and non-profit management is reflected in her approach to development in a university setting, focusing on making the most of limited resources. Kay's experience ranges from front-line fundraising, grant writing and events management at small arts and social service organizations, to volunteer program coordination and producing performing arts. Kay has presented at many conferences, including the ADRP International Conference and the CASE Conference on Donor Relations. Kay holds a B.A. in Speech, Communications, and Theatre from Baldwin-Wallace College, and is a charter member of the Association of Donor Relations Professionals.