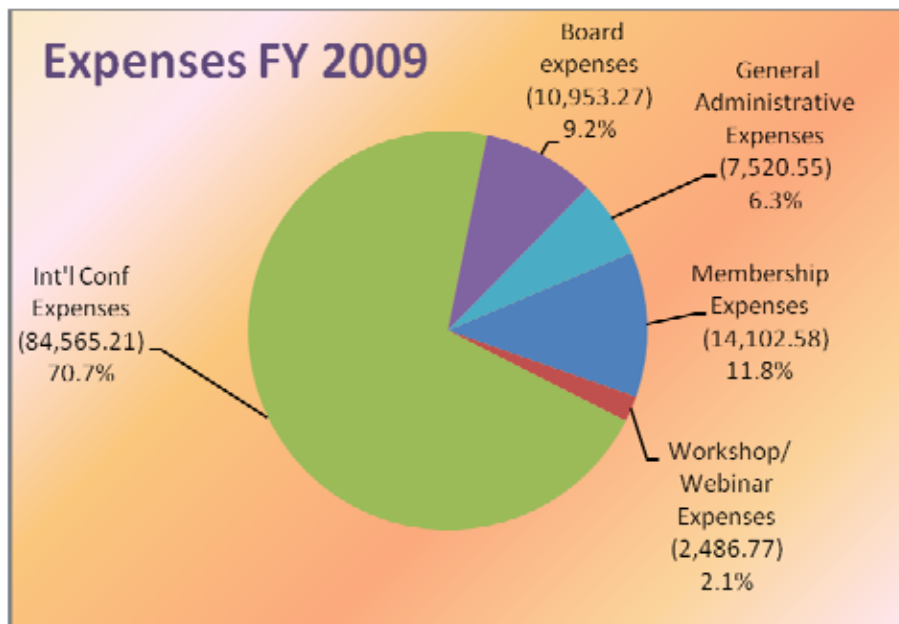
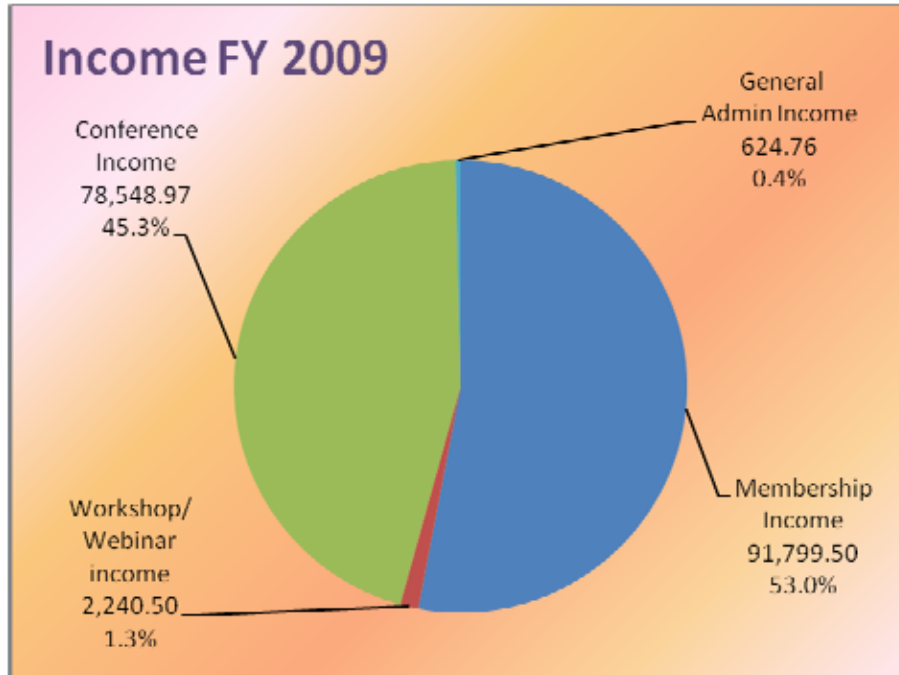


Association of Donor Relations Professionals – Report to Membership 2009

2009 Revenue vs. Actual Expense – January 1, 2009 through December 31, 2009

Categories	Income	Expense	Net
Membership	91,799.50	(14,102.58)	77,697.45
Regional workshops/webinars	2,240.50	(2,486.77)	(246.26)
International Conference	78,548.97	(84,565.21)	(6,016.24)
Board expenses		(10,953.27)	(10,953.27)
General Administration	624.76	(7,520.55)	(6,895.79)
	\$ 173,213.73	\$(119,628.38)	\$ 53,585.35



- **Membership Expenses** primarily reflects the organization’s web presence, including web design, hosting, and maintenance.
- **Board expenses** includes directors and officers insurance, and travel and meal expenses associated with the Board's two in-person meetings held each year. Board members make every effort to secure financial support for travel expenses from the organizations for which they work, but in cases where they are unable to do so, ADRP policy allows for reimbursement.
- **General Administration** includes, among other things, teleconferencing services, tax filling services, and banking fees.
- **Net revenue** is used to create an operating reserve and to fund future investments in infrastructure, conferences, and other member benefits.