



JOE DONNELLY
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AREAS OF EXPERTISE

Strategic Planning, Campaign Planning, Donor Relations Staffing,
Stewardship Reporting, Donor Reports, Gift Acceptance Policies

WORK EXPERIENCE

Associate Vice President, Advancement Services and Strategic Planning, Northeastern University

Director of Advancement Services, Phillips Academy, Andover

Director of Donor Relations, Northeastern University

Director of Donor Relations and Stewardship, Brandeis University

Associate Director of Stewardship, Harvard University

SELECTED PRESENTATIONS AND PUBLICATONS

Creative Stewardship, CASE District I

Stewardship section, Introduction to Fundraising, AFP

Leadership Development, ADRP

Summer Institute for Seasoned Donor Relations Professionals, ADRP

PROFESSIONAL AFFILIATIONS AND RECOGNITION

ADRP, Founding President

NEDRA, Founding President and Lifetime Member

Founders Award, ADRP, 2009

EDUCATION

B.A. (art history), Bates College