



THE ASSOCIATION OF DONOR RELATIONS PROFESSIONALS FOUNDERS AWARD

is hereby presented to

Lisa C. Honan

Lisa C. Honan, Assistant Dean for Development at Syracuse University's Maxwell School of Citizenship and Public Affairs, we honor you as the 2012 recipient of the Association of Donor Relations Professionals Founders Award, the highest award bestowed by the Association. The Founders Award recognizes individuals who have had a significant and inspiring impact on the donor relations profession and who exemplify specific ideals of dedication to the profession.

In the earliest days of the Association you co-chaired our first Annual International Conference, starting what would become a tradition of excellence in professional development programming for our profession. As an early contributor to the transition from the New England Stewardship Conference, you enabled the geographic and programmatic expansion of opportunities for your donor relations and stewardship colleagues.

You became ADRP Treasurer in 2007 and have held that office for six years. You leveraged your knowledge of good record keeping practices so that we could determine whether we had net income or a net loss. You created our online registration and payment capabilities. Even as your own career progressed, you made the time to provide effective and gracious customer service to ADRP members, whether you were in the office, on the road, or on vacation. You served our members in a way that allowed them to fully participate in their own growth.

Your extraordinary leadership deservingly furthered your own career. After establishing the donor relations department at Syracuse University and leading its evolution for a decade, you were one of the first recognized donor relations experts to become a frontline fundraiser. As Assistant Dean you are a role model for others who have made this transition, which is now an increasingly common career path for donor relations professionals.

You have shared your knowledge as a presenter at numerous conferences for ADRP and other organizations, including serving as chair of the 2007 Council for Advancement and Support of Education Donor Relations Conference and as one of three co-chairs of the Annual ADRP New York City Regional Conference. You continue to take your message about the importance of our work directly to fundraisers across North America. The title of your presentation at the 9th Annual International Conference — *Everything I Need to Know About Fundraising Success I Learned in Donor Relations* — says it all.

Lisa, you make us better and you make us proud of our work.

With sincere gratitude,

Nancy Lubich McKinney, President

September 2012