



Paige Eubanks-Barrow

Associate Vice President of Donor Relations  
Oklahoma State University

## **Areas of Expertise**

Management and Organizational Structure, Strategic Planning, Stewardship of Principal Gifts (\$1M+ Donors),  
Giving Societies and the role of Donor Relations within Development

## **Work Experience**

Associate Vice President of Donor Relations, Oklahoma State University, Stillwater, OK; *2011 – present*

Senior Associate Director of Donor Relations, Carnegie Mellon University, Pittsburgh, PA; *2008 - 2011*

Director of Donor Relations, Southern Methodist University, Dallas, TX; *2005 – 2008*

## **Selected Presentations**

### **ADRP, International Conference, New Orleans, LA (September 2011)**

*“Family Ties Parts 1 & 2: How Annual Giving and Donor Relations Partnered to Address Donor Retention and Build a Culture of Philanthropy,”*

### **CASE, Donor Relations International Conference, Austin, TX (June 2011)**

*“Thirty Tips for Your First Thirty Days,”*

*“Architects of Change: Bringing the Next Big Idea to the Table,”*

*“Engaging and Educating the Next Generation of Philanthropists,”*

### **CASE, Donor Relations International Conference, Nashville, TN (June 2010)**

*“Triple Impact: Teach Philanthropy, Steward Donors, Achieve Cultural Change,”*

*“Recognition Programs as Fundraising Tools,”*

## **Blog, Selected Publications and Resources**

- <http://philanthropysquared.wordpress.com/>
- [http://www.adrp.net/assets/documents/bestpractices/adrp\\_best\\_practices-donor\\_recognition.pdf](http://www.adrp.net/assets/documents/bestpractices/adrp_best_practices-donor_recognition.pdf)

## **Professional Affiliations and Recognition**

ADRP, Founding Board Member, Past Board Member, Conference Chair 2005, Volunteer Service Award 2006

CASE, Faculty Star, Past Nuts and Bolts Conference Chair, International Conference Faculty Member

## **Education**

Master of Liberal Arts, Spring Hill College, Mobile, AL - 2010

Bachelor of Arts, Converse College, Spartanburg, SC - 1998