



Paige Eubanks-Barrow  
Associate Vice President of Donor Relations  
Oklahoma State University

## Areas of Expertise

Management and Organizational Structure, Strategic Planning, Stewardship of Principal Gifts (\$1M+ Donors), Giving Societies and the role of Donor Relations within Development

## Work Experience

Associate Vice President of Donor Relations, Oklahoma State University, Stillwater, OK; *2011 – present*  
Senior Associate Director of Donor Relations, Carnegie Mellon University, Pittsburgh, PA; *2008 - 2011*  
Director of Donor Relations, Southern Methodist University, Dallas, TX; *2005 – 2008*

## Selected Presentations

### **ADRP, International Conference, New Orleans, LA (September 2011)**

*"Family Ties Parts 1 & 2: How Annual Giving and Donor Relations Partnered to Address Donor Retention and Build a Culture of Philanthropy,"*

### **CASE, Donor Relations International Conference, Austin, TX (June 2011)**

*"Thirty Tips for Your First Thirty Days,"*  
*"Architects of Change: Bringing the Next Big Idea to the Table,"*  
*"Engaging and Educating the Next Generation of Philanthropists,"*

### **CASE, Donor Relations International Conference, Nashville, TN (June 2010)**

*"Triple Impact: Teach Philanthropy, Steward Donors, Achieve Cultural Change,"*  
*"Recognition Programs as Fundraising Tools,"*

## Blog, Selected Publications and Resources

- <http://philanthropysquared.wordpress.com/>
- [http://www.adrp.net/assets/documents/bestpractices/adrp\\_best\\_practices-donor\\_recognition.pdf](http://www.adrp.net/assets/documents/bestpractices/adrp_best_practices-donor_recognition.pdf)

## Professional Affiliations and Recognition

ADRP, Founding Board Member, Past Board Member, Conference Chair 2005, Volunteer Service Award 2006  
CASE, Faculty Star, Past Nuts and Bolts Conference Chair, International Conference Faculty Member

## Education

Master of Liberal Arts, Spring Hill College, Mobile, AL - 2010  
Bachelor of Arts, Converse College, Spartanburg, SC - 1998